

Vendor Profile



LCS RECORD RETRIEVAL

Nate Kadau
Regional Account Manager
3280 N. Evergreen Drive N.E.
Grand Rapids, MI 49525
(877) 949-1119
nkadau@teamlcs.com



1. Where are you originally from?

Grand Rapids, Michigan

2. What was your motivation for your profession?

To provide personalized, innovative, and cost-effective record retrieval services geared toward legal, medical, and insurance communities.

3. What is your educational background?

Bachelors of Business Administration, Western Michigan University

4. How long have you been with your current company and what is the nature of your business?

I have been with LCS Record Retrieval (LCS) for fifteen years. We offer nationwide record retrieval with personalized service to our clients.

5. What are some of the greatest challenges/rewards in your business?

The most rewarding aspect of our business is the ability to provide services customized to meet the needs of each client. Providing these personalized services, as well as being able to deliver the information requested promptly, is truly gratifying.

One of the biggest challenges we face involves working with non-responsive facilities when following up on record requests. We rely on relationships that we have built with the various healthcare providers to resolve these situations when they occur and to keep these occurrences to a minimum.

6. Describe some of the most significant accomplishments of your career:

I have been fortunate enough to be a part of LCS for an extended period. Throughout my career with LCS, I have worked in almost every department. This time has also allowed me to build a thorough understanding of the record retrieval industry. I wanted to utilize my knowledge and experience in more impactful ways for the growth and excellence of LCS. This resulted in my transition to Account Manager, the goal for my career with my ideal company.

7. How did you become involved with the MDTC ?

LCS Record Retrieval has been a partner with the MDTC for many years. As my role grew within LCS, I became the liaison who would represent our company at the different MDTC outings and functions.

8. What do you feel the MDTC provides to Michigan lawyers?

The MDTC is an exceptional organization for attorneys to network and share best practices. It also provides numerous educational opportunities for its members to stay up to date on current events within the industry.

9. What do you feel the greatest benefit has been to you in becoming involved with the MDTC ?

The most significant benefit to me has been the relationships that I have been able to build with our clients and other vendors within the industry. Partnering with these prestigious groups allows me additional opportunities to learn how LCS can continue to grow and excel in our services.

10. Why would you encourage others to become involved with MDTC ?

Being involved with the MDTC is an excellent opportunity to connect with others within the legal community and learn the newest information litigating within the State of Michigan.

11. What are some of your hobbies and interests outside of work?

I enjoy spending time with my family. When the weather allows it, I enjoy golfing, fishing, and being outdoors. I am also a big sports fan and follow all the major Detroit teams each season.